



Hari Sharnam Business Solutions Private Limited

Collaborating in Business Growth

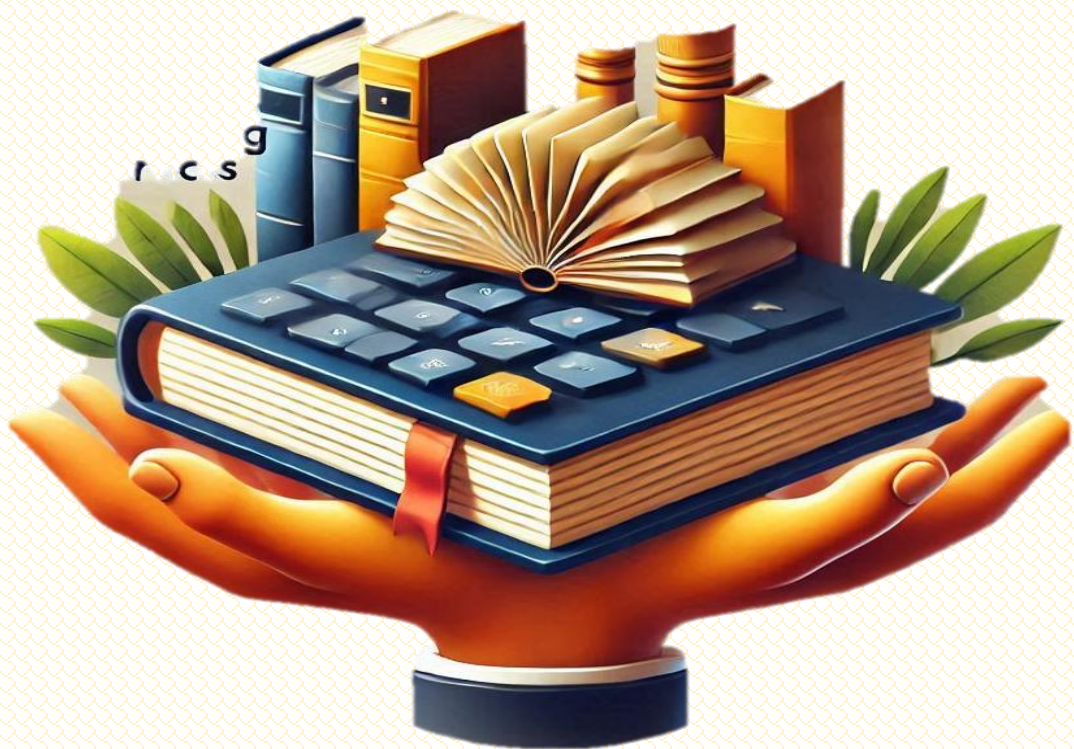
Credential Booklet



**Regd. Address: B-2, 540, JJ Colony, Madanpur Khadar, Sarita Vihar,
New Delhi - 110076 (India)**



Services we offer



**Accounting
and
Bookkeeping
Services**

**New
Business
Solutions**

**Virtual CFO
Services**

**Automation
and
Digitization**

Tax Advisory

**Audit and
Assurance
Services**

**Industry
specific
Services: Oil
& Gas**

**Financial
Services**

**Financial
Market
Advisory
Services**

Accounting and Bookkeeping Services

As a managed service provider, we offer a full range of accounting and bookkeeping services, ensuring global compliance and streamlined outsourcing solutions for the USA, Canada, Europe, the UK, Australia, UAE, and Singapore.



Services include:

- US Accounting (US GAAPs compliance)
- International Accounting (IFRS compliance)
- ANZ Accounting (AAS compliance)
- Financial Record Keeping
- Payroll Management

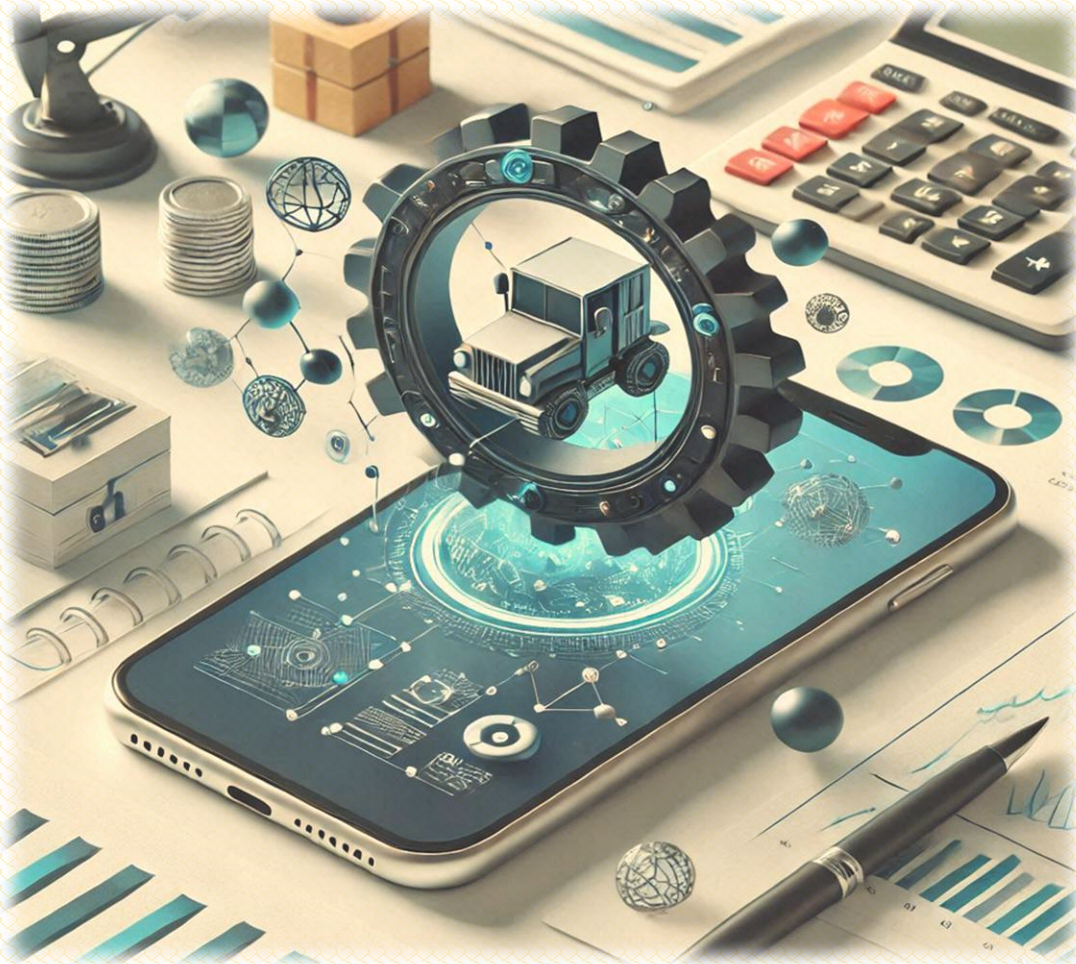
Proficient in SAP, Tally, QuickBooks, Zoho, XERO, Netsuite, Oracle

Key Processes:

- Record to Report (R2R)
- Order to Cash (O2C)
- Procure to Payment (P2P)
- Accounts Receivable (AR)
- Accounts Payable (AP)

New Business Solutions

We provide end-to-end support for companies, entities, and individuals aiming to establish and expand their business operations in India, irrespective of their country of origin.



Services include:

- Incorporation of companies / entities in & Outside India
- Tax & local laws registration and compliances
- Liaising with government, authorities, corporations and companies
- Start up Solutions
- Legal compliances
- ROC & Statutory Filings
- MSME Registration
- Registration as a seller on E-marketing platform like GeM, Amazon, Flipkart



Virtual CFO **Services**

Services include:

- Working Capital & Cash Flow Management
- Financial Reporting & Consolidation
- Compliances to IFRS/ IndAS
- Budgeting & Forecasting
- MIS & Variance Analysis
- Strategic Financial Planning
- Audit Support
- MSME Compliance
- System Analysis and Internal Financial Controls
- Designing SOPs and Manuals for Finance, HR and Procurement
- Business Insights & Decision-Making Analysis (Cost Benefit Analysis, Lease or Buy, Outsourcing benefits)
- Assistance in the preparation of a financial deck and presentation to investors.
- Review contracts with employees, vendors, and customers, and where required, negotiate on your behalf.
- Financial, Ratio Analysis and determination and tracking of Key Performance Indicator (KPI)

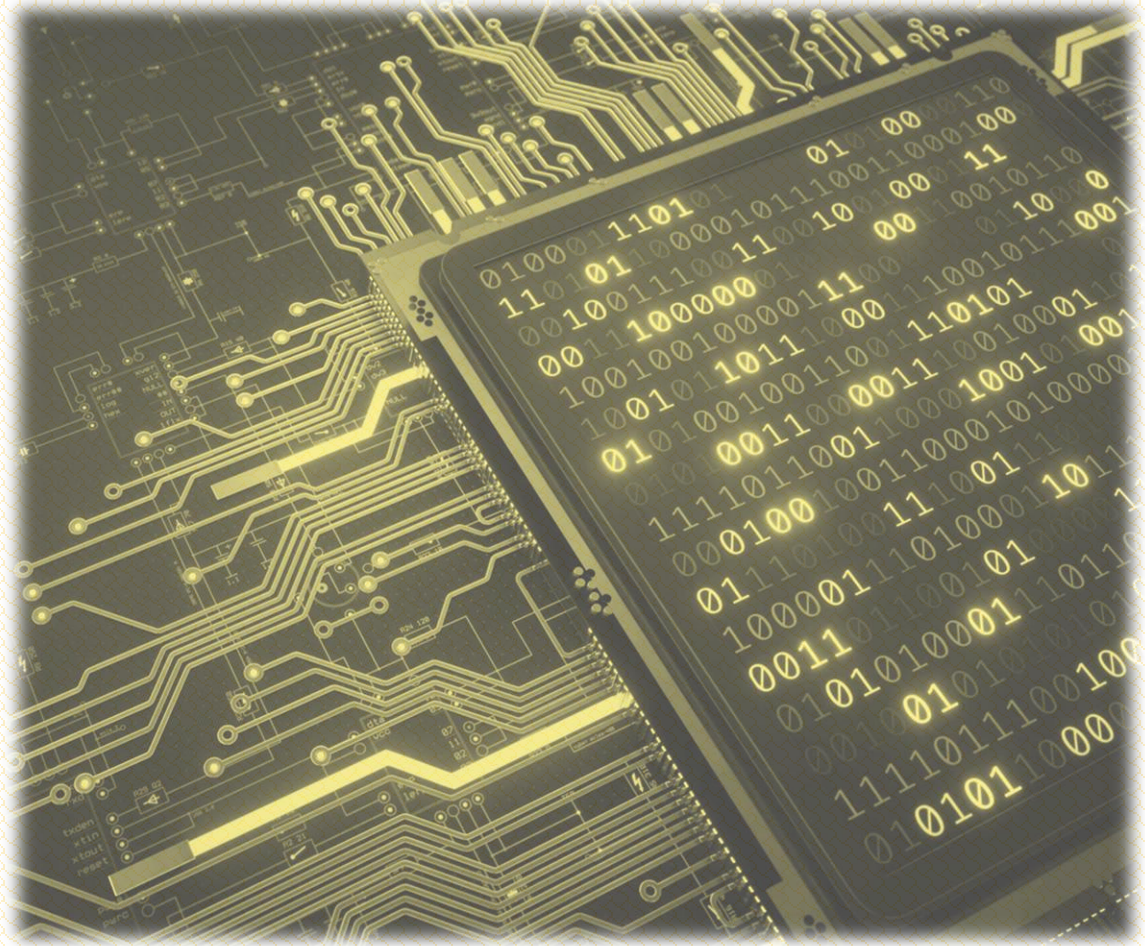


Automation and Digitization

Specialized implementation and digitization services to streamline business operations

Services include:

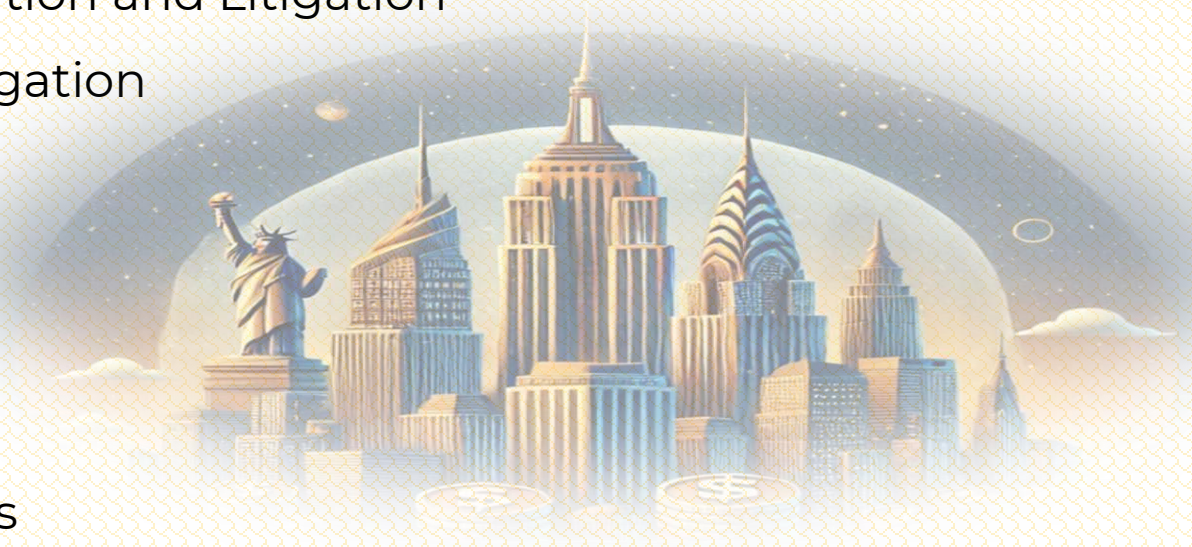
- ERP Rollout including SAP, MS Dynamics 365, Oracle Netsuite, Zoho, QuickBooks
- Digitization of Process including Digital payments solutions
- Task Automation
- Data Analyst Services
- IT Solutions
- Artificial Intelligence solutions



Tax Advisory

Services include:

- GST Registration, Return Filing, Reconciliation and Litigation
- Income Tax Return & Forms filing and Litigation
- Opinion on Direct Tax and GST matters
- Deferred Taxation & MAT
- UAE Corporate Tax & VAT Laws
- US Taxation (Form 1040, 1120, 941, 1065)
- Registration of charitable trusts & societies
- Compliance to TDS & Withholding of Taxes, Form 15CA/ CB, TDS Returns
- Import Export Code (IEC) Registration, AD Code Registration, Custom Duty Assessment
- International Tax Assessment for Individuals & Business including Arm's length pricing and DTAA



Audit and Assurance Services

We offer a comprehensive range of audit and assurance services, including:

- Statutory Audit
- Income Tax Audit
- Internal Audit
- Concurrent Audit
- Site Audit
- Transaction Audit
- Statutory Certification
- Business Certification
- Forensic Audit
- Bank and Stock Audits
- Special Purpose/ ASM Audits
- Process and System Audits



Industry Specific Solutions: Oil & Gas

We offer comprehensive finance and accounting consultancy services designed specifically for the dynamic and regulated environment of the Oil & Gas and CGD sectors across globe.

Services include:

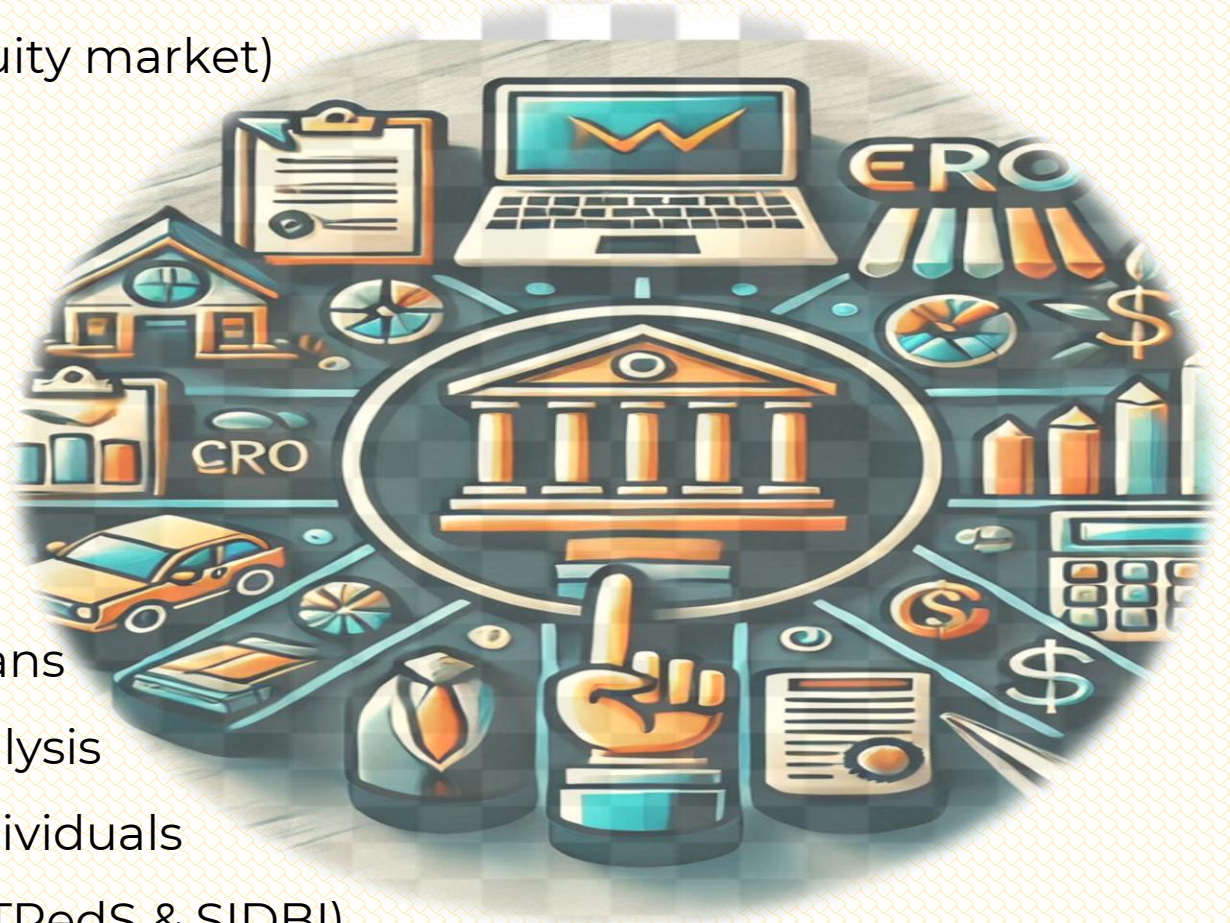
- Capex Budgeting and Project Cost Controls
- Risk Management and Internal Controls
- Strategic Advisory : Feasibility analysis for CGD expansion, LNG bunkering, and bio-CNG projects; support in investor/lender due diligence; review of financial module
- Business Valuation and Investment Appraisal
- MIS and Performance Management, Financial Reporting, Tax compliances



Financial Services

Services include:

- Demat & Trading Account (Investment in equity market)
 - Investment in Mutual Funds
 - Life Insurance
 - General Insurance (Health, Vehicle, Property)
 - Projections and financial modelling
 - Debt Syndication & Financial Closures
 - Home Loan, Vehicle Loan, Personal Loans
 - Business Loans including MSME & Mudra Loans
 - Credit Monitoring Analysis (CMA) & Ratio Analysis
 - Wealth Management for High-Net-worth individuals
 - Bill discounting for MSME vendors (through TRedS & SIDBI)
 - Portfolio Management of retirement corpus including PF trust corpus
- 
- A circular collage of various financial and business-related icons. It includes a house, a car, a laptop, a pie chart, a classical building with columns, a shield with a tie, a briefcase, and a document with a checkmark. The text 'CRO' is also visible within the collage.



Financial Market **Advisory Services**

Services include:

- IPO Management & merchant banking services
- Business Valuation & Impairment Analysis
- Mergers & Acquisition (M&A)
- Due diligence
- Other securities market related consultancy



Global Social and Environmental Responsibilities

As a responsible organization, we offer complimentary support to individuals in need of:

- Medical and hospital services in India, including medical tourism.
- Mental and physical well-being assistance.
- Yoga and meditation for stress management.
- Diet management with guidance from certified nutritionists.
- Travel assistance within India.

Meet Our Members

Shikha Bansal, Director

- Bachelor of Law (L.L.B.) & Bachelor of Commerce
- 6+ years of experience in bookkeeping, accounting, compliance to business & labor laws.

Sanchit Agarwal, Associate

- MBA (Finance)
- Over 12+ year of experience in managing Equity Capital Market and M&A transactions including IPOs, QIPs, Rights Issue, Open Offer, Buyback, Delisting, Mergers.
- Has worked with



Monica Marda, Associate

- CA, CS, DISA
- 11+ years of experience in US & Middle East/ MENA, UAE Bookkeeping using XERO, QuickBooks, AppFolio, MYOB, Tally. Compliance to US GAAPs, US Taxation, Australia's Accounting Standards, Africa

Pawan Agrawal, Chief Consultant

- Chartered Accountant (CA)
- 15+ years of accounting experience using SAP, Oracle, Zoho; specialized in Financial Reporting, R2R, GL, Audit Management, IFRS, Taxation, Restatement of FS, other virtual CFO services
- Has worked with*:



* Managed audit in IMC group by Deloitte & PWC, Coordinate with KPMG for SAP Roll Out/ Automation, worked as an employee in BHEL

Meet Our Team

Piyush Agarwal, Associate

- Chartered Accountant (CA)
- 13+ years of experience in business Financing from Banks & NBFCs, Statutory Audit, Tax Audit, Certification, Financial Projections, GST Compliances, Income Tax and TDS

Shivi Jaiswal, Associate

- Chartered Accountant (CA)
- 10+ years of experience in GST Filings, GST Refund, Withholding Taxes including certification, Income Tax Returns, Compliance to DTAA, Bank Audit

Rajesh Dangi

- Ex Banker | Former East Zonal Head
- 25+ years of experience in leadership positions across reputed institutions including India Bulls, Yes Bank, IndusInd Bank, ICICI Bank

Kanika Bansal, Financial Advisor

- AMFI Registered Mutual Fund Distributor
- Experience in loans and mutual fund investments, banking products and financial instruments.

follow the links



www.hsbspl.com



[linkedin](#)



Email:
contact@hsbspl.com



[Enquiry Form](#)

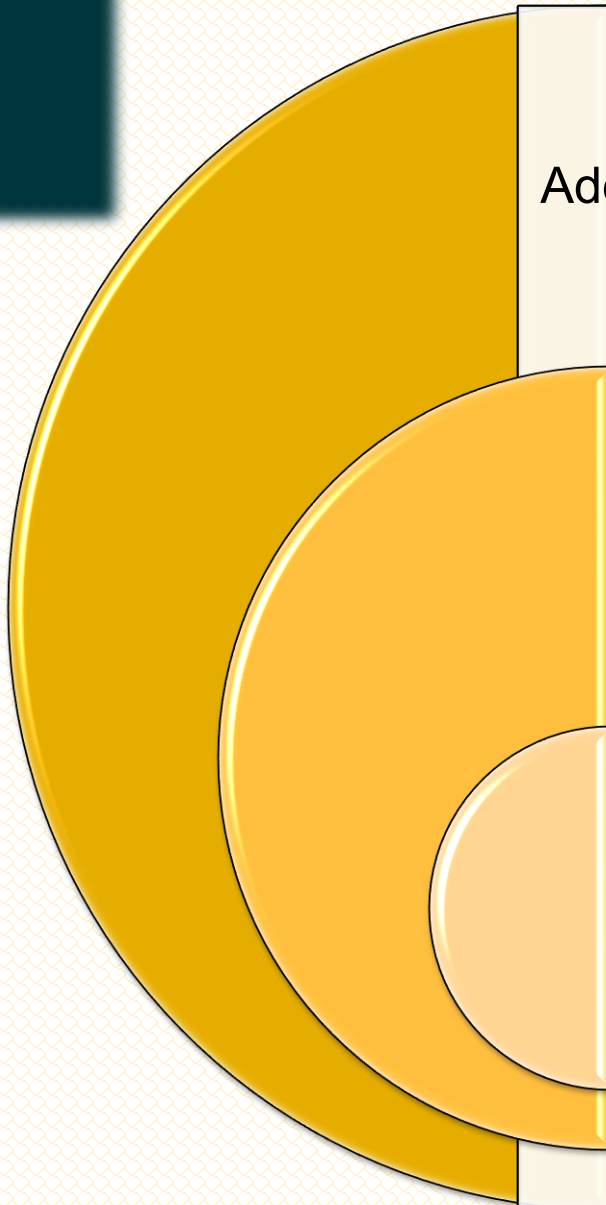


[Whatsapp](#)



scan this QR code for business enquiry

Contact us



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